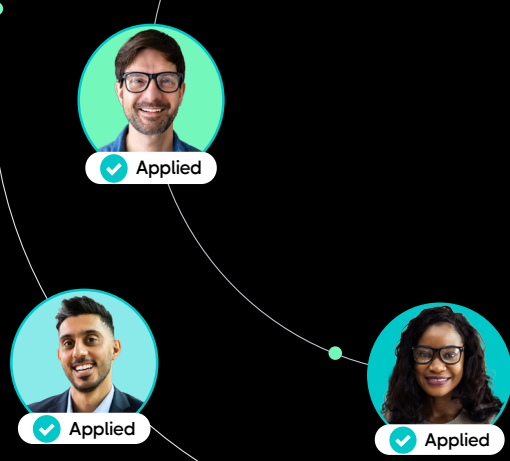




CUSTOMER SUCCESS STORY

Vyond

During a critical growth phase, Vyond sought a talent partner who understood their culture and processes to expand their GTM function rapidly. Stott and May delivered, securing 10X Expansion Account Executives within just 12 weeks, and subsequently placing 5X additional key roles across sales and marketing.



COMPLETED ASSIGNMENTS

- Senior Marketing Analytics Specialist
- Expansion Account Executives X10
- Hunter Account Executives X2
- Sales Manager
- SDR Leader

CLIENT OVERVIEW

Market: Enterprise Software, SaaS, Video Marketing, E-Learning

Headquarters: San Mateo, CA

Founded: 2007

Business Size: 270+ employees

Latest Funding Round: PE Backed

Key Contacts:
Jeniffer Strub - Director of Human Resources

“Stott and May got it straight away. It was clear early on that they were dialed into the market and our needs. I highly recommend their experience in the technology sales and marketing space. They’ve been a true partner in helping us deliver on our growth plans. I fully expect to work with them again.”

Jeniffer Strub - Director of Human Resources, Vyond



GEOGRAPHIC FOCUS

USA

Talk to our team

Learn more about our GTM recruitment practice [here](#).