



CUSTOMER SUCCESS STORY

Rosterfy

Rosterfy were undergoing rapid expansion and needed to streamline their candidate sourcing process to gain accelerated access to the high-quality, experienced candidates needed to support the next stage of their growth.

COMPLETED ASSIGNMENTS

- Demand Generation Manager
- Director of Customer Success
- Technical Account Executive
- Customer Success Manager
- Technical Account Manager
- Account Executives x2
- Marketing Manager
- Sales Lead

“Stott and May had a process in place that was very clear, and very structured, and expectations were managed at every stage. It was a really personable and consultative approach. They took the brief efficiently. They uncovered some of the key challenges we were facing. And they also made sure we were competitive on salaries, which was important to us as we didn’t have that local knowledge.”

Chris Wigan - CRO, Rosterfy



CLIENT OVERVIEW

Market: B2B/SaaS, Volunteer Management, Software

Headquarters: Melbourne, AU

Founded: 2014

Business Size: 35 employees

Latest Funding Round: Series A

Key Contacts: Chris Wigan - CRO



GEOGRAPHIC FOCUS

UK

Talk to our team

Learn more about our GTM recruitment practice [here](#).