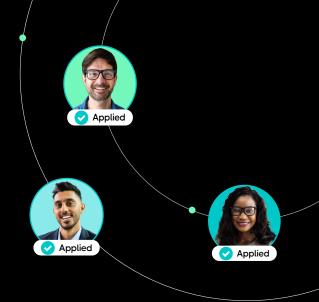


Kensu

In a remarkably short time, Kensu transitioned from achieving product-market fit to securing founderled first deals. Following a successful seed funding round, the business needed to expand its GTM function rapidly. To support this critical growth phase, Kensu engaged Stott and May to identify an exceptional Enterprise Sales Representative with specialized expertise in the Data Observability domain.

COMPLETED ASSIGNMENTS

Enterprise Account Executive Marketing Director



CLIENT OVERVIEW

Market: Data Observability, Data Science, Data Quality, Lineage

Headquarters: San Fransisco, CA

Founded: 2018

Business Size: 26 employees

Latest Funding Round: Seed

Key Contacts: Eleanor Treharne-Jones - CEO

"Stott and May have consistently demonstrated their deep understanding of the European business landscape and the challenges that arise when you encounter hiring at scale in a variety of regions. Their expertise and exceptional track record in enterprise software recruitment make them my first choice partner in the space."

Eleanor Treharne-Jones - CEO, Kensu



GEOGRAPHIC FOCUS

France (?)



UK

Talk to our team

Learn more about our GTM recruitment practice here.