



CUSTOMER SUCCESS STORY

DocuSign

DocuSign initially partnered with Stott and May to expand its international presence. Through this collaboration, Stott and May made multiple key hires that played a pivotal role in DocuSign's journey from the late-stage series to achieving a public valuation of \$2.5 billion.

COMPLETED ASSIGNMENTS

Enterprise Account Executives X5
Marketing Director



CLIENT OVERVIEW

Market: Enterprise Software, Digital Transaction Management

Headquarters: San Francisco, CA

Founded: 2003

Business Size: 7,700+ employees

Latest Funding Round: Public

Key Contacts: Former COO

“As we expanded our EMEA operations at DocuSign, we were introduced to Stott and May, known as the top SaaS recruitment firm in the UK, by a trusted contact in the industry. Their exceptional understanding of our needs led to rapid success; we ran a day of interviews for a Senior Sales Executive and made a hire within 48 hours. A month later, we ran the same process for a Marketing Manager and, again, had immediate success. We look forward to continued collaboration with Stott and May.”

Former - COO, DocuSign



GEOGRAPHIC FOCUS

UK

Talk to our team

Learn more about our GTM recruitment practice [here](#).