

For the many trying to attract the few.

**Stott and May Overview** 



# It's more than just recruitment. It's our passion.

We are a professional search firm with a passion for helping leaders achieve complete confidence that they have hired the right talent, first time in fiercely competitive technology markets.

We believe you should never have to make the choice between quality of candidate and time to hire as you scale up to drive growth.

As a result, our business has been founded on the principle of offering a premier standard of search service delivered in vastly accelerated timescales, that our competition simply cannot match. Because after all this is about more than just recruitment, it's about turning your business vision into reality.





### Putting technology talent at the heart of your business.

At Stott and May we offer a consultative approach to recruitment. All of our practice areas have been built around senior recruiters with the highest levels of domain experience in the markets we choose to operate in.

#### Our areas of coverage include:



Technology Sales & Services



**Cyber Security** 



**Data & Analytics** 



Software Engineering



Finance & Accounting



**Telecoms** 



Business Change & Transformation



Enterprise Applications



Microsoft Dynamics



SAP



**Executive Search** 

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I've been partnering with Stott and May for the last few years and the results have been incredible. They really invest the time to understand the client in such an in-depth manner which allows us to attract and onboard brilliant talent into the business. Stott and May are a real partner that we can count on to rise to challenges whilst providing smooth delivery and a high level of quality.

# What do clients like about our approach?

#### **Market Expertise**

We pride ourselves on knowing our client's business, markets and technology focus areas as well as they do. This enables us to create value add deliverables at every stage of the search and deliver a uniquely consultative approach.

#### **Time to Hire**

We have managed to combine the quality and dedicated service associated with executive search delivered within timescales more aligned with contingent recruitment.

#### **Trusted Decisions**

We will provide you with the confidence that your search has been exhaustive. Our approach delivers a comprehensive level of market intelligence from mapping out the competitive landscape through to salary benchmarking.

#### **Diversity and Inclusion**

We understand that diverse teams are more productive teams. Our clients benefit from our diversity and inclusion initiatives, such as our Growing Women in Technology community (GroWiT) through to the use of AI to avoid gender bias in job descriptions. Diversity recruitment best practices come as standard.

#### **Extensive Network**

We help organisations grow across international boundaries due to our truly global network of candidates. Our access to talent continues to grow due to the unique level of personalised service we provide. We are not just another faceless agency.

#### The Perfect Fit

We believe in partnership. As a result, we will always strive to provide a flexible and tailored solution that aligns perfectly with your business challenges and commercial preferences.

#### A Solution that Scales

We have a proven background in helping our clients fill large volumes of open roles in short timeframes.

Providing peace of mind that talent acquisition can scale 'on demand' for business critical projects.



The Stott and May team have significantly outperformed the agencies that we have used in the past. Quality, speed and execution are at the forefront of all that they do, and they have subsequently become our go-to partner (on a global scale) for technical and sales positions. We look forward to continuing the relationship with Stott and May in the coming years, and I would happily recommend their services to other businesses in need of a first-rate talent service.

- CEO, OwnBackup

## What can you expect from us?

- 1. We represent our client's brands as if they were our own.
- 2. We operate at the highest level of accountability, trust and transparency.
- 3. We act as a loyal partner and extended member of your team.
- 4. We are lateral thinkers that will always dig deeper than the brief.
- 5. We understand our markets and strive to be value leaders.
- 6. We are passionate about delivering to the highest standard.



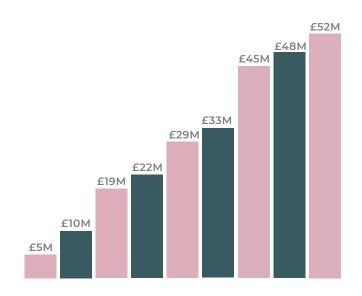
## Proud to be trusted by the best.

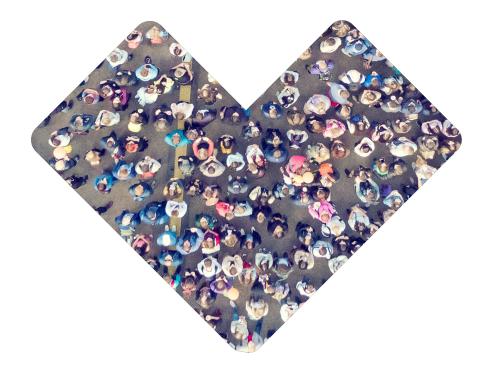
From our offices in London, Reading, New York, and LA we operate on a global basis. Our clients range from some of the biggest household names in the world, through to absolute startups, with a founder following their dream.



# Our people are at the heart of our growth.

Founded in 2009, Stott and May are one of the fastest growing professional search firms in the world. Our growth has been driven by engaged staff who personify our unique set of values to create happy clients and candidates.







I can say nothing but positive things in regards to the service I have received from the team at Stott & May in relation to hires we have made within SAP & IT across **North America and EMEA. Constantly** going further than we expect, or have encountered before, Stott & May have established themselves as a true strategic partner and I look forward to a continuing long lasting relationship with them, both in North America and in Europe.

- Chief of Operations, HCL Axon



### **About Stott and May**

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