

Finance & Accounting

Practice Overview



transform.

STRUGGLING TO SOURCE TOP TALENT TO TRANSFORM YOUR BOTTOM LINE?

Stott and May's Finance and Accounting practice has developed a reputation for understanding the talent that commercial businesses need. We help create a function that delivers tangible bottom line performance. Clients range from FTSE 100 organisations looking to take the next step in their business transformation initiatives through to building out entire finance functions for high growth start-ups.

Our assignments span the full spectrum from newly qualified Accountants through to Chief Financial Officers, on both a permanent and contract basis. We differentiate from other agencies by providing a single point of contact for all vacancies. This ensures a deep understanding of your requirements to deliver success at pace. Our end to end search process is exhaustive. We offer complete access to a broad network of candidates in the 'passive market' because when it comes to hiring the next generation of talent for your business – job boards quite simply aren't always enough.

HOW WILL YOU KNOW WHEN YOU NEED US?

1. You need to scale a finance team quickly to satisfy Company, Venture Capitalist or Private Equity growth demands.
2. You are at a critical stage of business transformation and can't afford a bad-hire.
3. You need a clear understanding of salary benchmarks for new and existing roles.
4. You need a commercial finance function capable of driving strategic decisions.
5. You're spending too much time sourcing and attracting candidates that meet your desired profile.
6. You are fed up dealing with multiple contacts from faceless agencies who simply don't understand your business.

RECENTLY COMPLETED PROJECTS

To give you a sense of the types of assignments we engage in here's just a few of the roles we have recently filled:

Contract roles

Finance Transformation Director, AstraZeneca	Finance Business Partner, BT	Process Change Lead, Cambian Group
Finance Project Manager, Cushman Wakefield	IFRS Conversion Lead, Walgreens Boots Alliance	Management Accountant, AA

Permanent

EMEA Finance Director, Lebara	Global Head of FP&A, Walgreens Boots Alliance	Group Controller, Okta
Finance Business Partner, ISG	Financial Controller, Coach	Management Accountant, OneFineStay

OUR CREDENTIALS IN FINANCE



enable.

ONE POINT OF CONTACT. ONE SEAMLESS PROCESS.

We provide our clients with options that suit their business challenges in a timescale that dramatically exceeds expectations.

“By providing the client with a sole point of contact, backed by a team of dedicated resourcers, we offer single source simplicity to our customers. This gives us the best possible chance of understanding their cultural fit, goals and challenges. We are a consultative partner that can be trusted to think past the job specification and work quickly to secure the best talent across the entire market. Our network continues to expand because of the quality of service we provide. This makes us the first point of call for clients looking to fill finance roles across the full spectrum of seniority.”

- Nina Carpanini, Director



deliver.

The logo for Box, consisting of the word "box" in a lowercase, bold, sans-serif font.

WHAT DO OUR CLIENTS SAY ABOUT US?

"As a candidate they had a sixth sense about what I was looking for along with the connections to deliver me options quickly. As a result, I didn't hesitate to use them to recruit my entire EMEA finance team."

- EMEA Finance Director, Box

The logo for BT, consisting of the letters "BT" in a bold, sans-serif font.

"Instrumental in recruiting my team to the best standard. They have delivered to my brief on all the capabilities and personality fit in a very short space of time."

- Finance Director, BT

The logo for AA, consisting of the letters "AA" in a bold, sans-serif font inside a black square.

"Stott and May's understanding of what we wanted and ability to manage the whole process ensured we got a quick result – I would highly recommend them."

- Head of Finance, AA

The logo for Interoute, consisting of the word "interoute" in a lowercase, bold, sans-serif font with a circular arrow icon above the 'e'.

"Highly energetic, open and transparent recruitment. They understand their clients and market very well, which is refreshing."

- Head of Recruitment, Interoute

partner.

MEET THE KEY PEOPLE.

When you work with the Finance and Accounting practice at Stott and May you will engage with a team committed to being your business partners in the pursuit of transformational outcomes. Here are the key people that will help facilitate your agile expansion.



Nina Carpanini
Director

Nina set up the Finance and Accounting practice at Stott and May in April 2011 and became a member of the board in 2014. She has over 13 years' experience in executive and contingent search within the senior finance sector. Over the course of her career she has established deep relationships with a wide range of senior finance professionals across EMEA based on her ability to deliver value as a result of a highly consultative approach.



Annika Jumbu
Head of Delivery

Annika joined the Finance and Accounting practice at Stott and May in October 2012. Working closely with the team, Annika is responsible for managing the delivery for all senior finance professional hires within commerce and industry clients in the UK. Annika is renowned for her excellent conversion rate from interview to offer which passes on tremendous benefits to clients looking to alleviate the challenges associated with extensive time to hire periods.

"Helped to recruit our entire EMEA Finance team, understanding our culture and what is needed in our growing and transforming business."

- Global Talent Acquisition Manager, Lebara

London

6th Floor, Cannon Green
27 Bush Lane
London, EC4R 0AA, UK

+44 (0) 207 496 3650
london@stottandmay.com

Los Angeles

5792 W Jefferson Blvd
Los Angeles
CA 90016, USA

+1 310 237 6848
losangeles@stottandmay.com

Reading

Ground Floor, Forbury Works
37-43 Blagrove Street
Reading, RG1 1PZ, UK

+44 (0) 118 908 1580
reading@stottandmay.com

Greenville

101 N. Main Street
Suite 309, Greenville
SC 29601, USA

+1 929 777 8474
greenville@stottandmay.com

New York

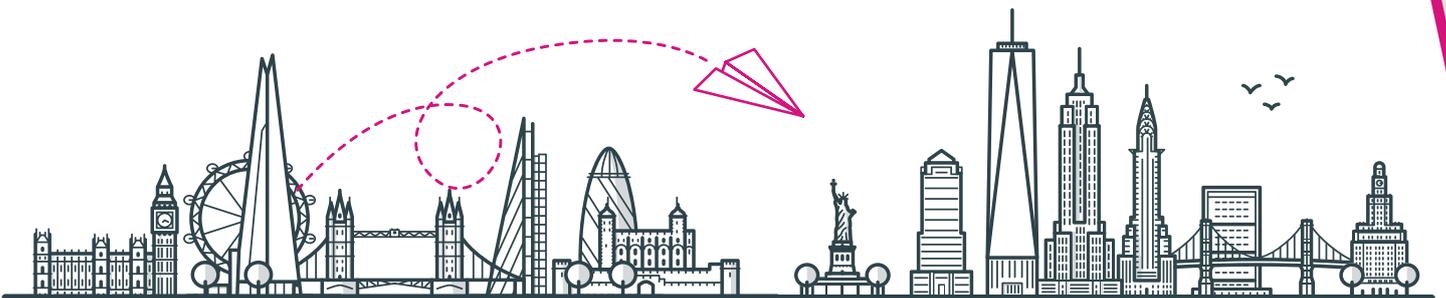
10 West 18th Street
9th Floor
New York, NY 10011

+1 929 276 3781
newyork@stottandmay.com

ABOUT STOTT & MAY.

Founded in 2009 Stott and May are a professional search firm with a passion for helping leaders achieve complete confidence that they have hired the right talent, first time in fiercely competitive markets. We believe you should never have to make the choice between quality of candidate and time to hire.

As a result, our business has been founded on the principle of offering a premier standard of search service delivered in vastly accelerated timescales, that our competition simply cannot match. Because after all this is about more than just recruitment, it's about turning your business vision into reality.



Stott and May

Professional Search Limited