

Message from the President



Barry Johnson
PRESIDENT

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It's an exciting time to be part of Symphony Industrial AI. A division of Symphony AI, our focus is on delivering AI-based digital solutions with our clients that empower human-machine teams to drive more productive, safe, and sustainable manufacturing operations. AI has barely penetrated the manufacturing operations space and we intend to lead.

We are looking for talent who want to be a part of leading digital transformation in manufacturing and industrial operations.

Our clients are global leaders within their industries, and we help them solve some of their most complex digital manufacturing challenges. We consult with our clients and together develop solutions which deliver high-impact business value leveraging our technology. When we do this, we become a trusted advisor.

Our work environment is dynamic and flexible. We offer recognition, reward and growth opportunities for people that consistently deliver business results. If you have a passion for customers and technology and want to be a part of a fast-paced, high growth, entrepreneurial culture – that's who we are.

I look forward to talking with you.



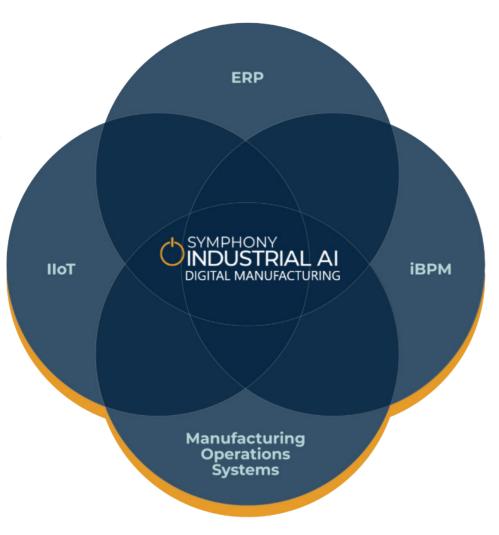
Executive Summary

We are proud to provide next generation digital manufacturing software and professional services to Fortune 1000 companies seeking to transform their factory operations in an increasingly digital world.

Manufacturing is moving quickly towards a new digital standard, and companies are aggressively pursing digital manufacturing programs to realize improvements in cost, quality, flexibility, yield and labor productivity. However, available Internet of Things ("IoT") and Manufacturing Execution System ("MES") packages are expensive to implement and do not provide complete and scalable solutions

Some companies resort to developing custom applications and point-topoint interfaces that are costly to build, deploy and maintain. As a result, few manufacturers are realizing the value of a fully digitized operation.

Here at Symphony Industrial AI, we enable customers to accelerate digital manufacturing using a versatile all-in-one platform that integrates and orchestrates manufacturing with everything in the ecosystem, while consolidating and simplifying the tech stack





Mission:

Deliver Al-based digital solutions that empower human-machine teams to drive more productive, safe, and sustainable manufacturing operations.

Vision:

Accelerating autonomy for every plant in the world.

Our core values

Customer Focus. We put our customers first. We ensure a positive experience in all customer interactions, delivering extraordinary value that is sustainable over the long-term.

Teamwork. Together we win. We work as a family leveraging the collective genius of customers, partners and each other.

Innovation. We challenge known truths. We exhibit a talent for entrepreneurship resulting in disruptive solutions that drive excellence.

Integrity. We always behave in an ethical manner. We make decisions and act as if our personal reputations are at stake.

Reliability. We do what we say we will do. We earn trust by consistently exceeding expectations.



Key reasons to join us

Customer Focus

Our clients are leaders within their industries, and we help them solve some of their most complex digital manufacturing challenges. We consult with our clients and together develop solutions which deliver high-impact business value leveraging our technology. When we do this, we become a trusted adviser.

Innovative Technology

We operate at the intersection of cool technology combined with the domain experience to make it valuable. As more of our clients are facing supply-chain and workforce challenges within their operations, the urgency for manufacturers to digitize has only increased.

Talented People

We must innovate so that our technology delivers rapid value for our clients. At Symphony Industrial AI we sponsor employee-led communities of innovation. Ensuring that everyone has the potential to influence the strategy. It's all about creating an environment to incubate and scale great ideas from our most important assets, our people.

High Growth

Symphony Industrial AI offers employees the ideal balance of an established market leader, with over 5,500 customers, coupled with a working environment more akin to an agile start-up. Our people are delivering rapid growth and rapid results with a 78% improvement to top line performance since 2018. Where there is growth there is opportunity.



Perks and benefits



Flexible Time Off



Paid Sick Leave



Referral Bonus



Learning & Development



Benefits Start Day One



Commuter Benefits



Company Paid Insurance



401k Match



We believe that diversity drives innovation, so we are working to build a culture where difference is valued.

Here at Symphony Industrial AI, we celebrate multiple approaches and points of view.

What our employees are saying

Leadership

"Strong leadership that values feedback from customers and employees alike."

Industry Experience

"Deep industry expertise with a great product development team and vision."

Culture

"A terrific place to work with a great culture."

People

"We have smart people who understand how to use our tools to achieve optimum results for the customer."







Meet the team



DOMINIC GALLELLOCHIEF EXECUTIVE OFFICER



BARRY JOHNSON
PRESIDENT



JOHN MITCHELL
CHIEF FINANCIAL OFFICER



PRASHANT JAGARLAPUDI
VP OF PRODUCT



RICK STRAHL
VP OF SERVICES



BRENDA LEPAGE HR MANAGER



MARK BESSER

SVP OF CUSTOMER SUCCESS



STEVE BARNETTVP OF CUSTOMER SUCCESS



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