



CROWDSTRIKE

OPPORTUNITY
STARTS HERE

OUR MISSION

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**We don't have a mission
statement, we're on a mission...
to stop breaches.**

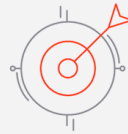


OUR CULTURE



Our Values

Our culture is built on the principles of autonomy, flexibility and trust, fostering a diverse, inclusive and supportive work environment that enables our people to push the boundaries of what's possible.



Our Mission

Our mission is to stop breaches and our purpose is a promise: to provide safety and security to some of the world's largest, most influential companies and, by extension, the billions of people around the world who use their services.



Our Vision

The world is our office. As a purpose-built remote-first company, we believe cultivating a connected culture for every employee, no matter where they are in the world, is a key ingredient in building a high-performing, diverse company.



Our Future

Innovation is at the heart of our organization. We draw on the collective experience and deep cultural diversity of our workforce to refine our business model - and upend it completely, if need be.



REASONS TO JOIN CROWDSTRIKE



Unique Opportunity

CrowdStrike isn't just the next step in your career - it's a quantum leap forward.



Fearless Growth

At CrowdStrike, the success of our people is the success of our company.



Enduring Impact

Hackers don't stop - and neither do we. Digital security is our mission and our legacy.



Remote First

Our globally distributed workforce enables better performance, stronger results and a thriving culture.



PERKS & BENEFITS



**Competitive Employee
Stock Purchase Plan**



**Comprehensive Health
Benefits**



**Pension
Plan**



**Parental & Fertility
Assistance**



**Remote-Friendly Work
Culture**



**Health & Wellness
Programs**



**Professional
Development**



**Executive Coaching &
Mentorship**



A SALES CAREER YOU'LL BE PROUD OF

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Joining CrowdStrike is by far the best career decision I've made. I am genuinely excited to go to work each day knowing that I am helping clients stop breaches with a best-in-breed technology backed by a team of smart, inspiring individuals.

KATHERINE K.
CORPORATE ACCOUNT EXECUTIVE



Senior Sales Engineer at CrowdStrike | 05

OUR STORY

2012



LAUNCHED **THREAT INTELLIGENCE** MODULE

2013



LISTED ON MIT TECH REVIEW **50 DISRUPTIVE COMPANIES**

LAUNCHED **THREAT HUNTING** MODULE

LAUNCHED **EDR CAPABILITIES** AS A SINGLE SOLUTION

2015



NAMED FORBES **MOST PROMISING COMPANIES**

NAMED **TECHNOLOGY PIONEER** BY WORLD ECONOMIC FORUM

2016



OPENED **EMEA & APAC** HEADQUARTERS

NAMED TO THE **2016 INC. 500 | 5000 LIST**

DELOITTE **TECHNOLOGY FAST 500**

2017



NAMED TO CNBC **DISRUPTOR 50** & THE FORBES **2017 CLOUD 100** LISTS

LAUNCHED **MALWARE SEARCH** MODULE

FORTUNE **BEST PLACE TO WORK** IN TECHNOLOGY

2018



VISIONARY IN GARTNER MAGIC QUADRANT FOR ENDPOINT PROTECTION PLATFORMS

LEADER IN FORRESTER WAVE FOR ENDPOINT DETECTION AND RESPONSE

RANKED **#6** IN FORBES SEPTEMBER 2018 CLOUD 100 LIST

2019



LAUNCHED THE **CROWDSTRIKE STORE**

CROWDSTRIKE BECOMES A PUBLICLY **TRADED COMPANY** ("CRWD")

LAUNCHED **CROWDScore**

LEADER IN THE GARTNER MAGIC QUADRANT FOR ENDPOINT PROTECTION PLATFORMS

2020



WON SC MAGAZINE **2020 BEST SECURITY COMPANY** AWARD

RECOGNIZED AS A **2020 BEST WORKPLACE IN TECHNOLOGY** BY FORTUNE MAGAZINE

LEADER IN THE FORRESTER WAVE FOR ENTERPRISE DETECTION AND RESPONSE

GLOBALLY RECOGNISED



HIGHLY RATED



Named a Leader

2021 Gartner Magic Quadrant
for Endpoint Protection
Platforms.



Named a Leader

2021 IDC Marketscape:
US Detection & Response
Services.



Named a Leader

2021 Forrester Wave for
Endpoint Security Software As
A Service.



CrowdStrike “on trajectory to become the first vendor to exceed \$1 billion in annual revenue in the corporate endpoint security market.”

MICHAEL SUBY

RESEARCH VP, SECURITY & TRUST - IDC



INCLUSION & BELONGING

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It's a privilege to lead DE&I transformation efforts for CrowdStrike. It's been refreshing to see leadership approach this work with a commitment to listening and learning to become a stronger, more diverse and inclusive organization where our people feel a sense of belonging.

EMILY V.

SENIOR DIRECTOR, DIVERSITY, EQUITY & INCLUSION



Senior Sales Engineer at CrowdStrike | 09

THE ROLE

Senior Sales Engineer - DACH (Remote)

The Role:

- We here at CrowdStrike have a singular mission, Stopping Breaches, and we are looking for a seasoned, expert Sales Engineer to join our team supporting Central & East EMEA.
- Our Identity Protection Sales Engineering team is a dynamic, global team that helps customers every day to prevent valid credentials from being used in an attack.
- You'll join a global team of specialists that are the experts to our sales engineering team and our customers on our Identity Protection product line and work hand-in-hand with our endpoint protection sales teams to deliver the most comprehensive breach prevention solution in the industry.
- If you're passionate about stopping breaches and securing customer environments and you love being the expert among experts then we want to hear from you.

Experience Skills & Qualifications:

- Speak German and English fluently and be able to shift easily between both languages.
- Be able to speak expertly about the anatomy of a cybersecurity attack.
- Have a solid understanding of cybersecurity and the tactics and techniques used to breach customer environments.
- Shift styles to easily communicate with customer security engineers and executives alike.
- Seeks to understand first and is fearlessly inquisitive to achieve understanding.
- Feel at ease presenting to large audiences both remotely and in-person.
- Proactively shares the knowledge and expertise.
- Easily creates and maintains relationships with teammates, colleagues, and customers.
- Loves learning new things and being a part of an industry segment that is still being defined by CrowdStrike and analysts.
- Have a minimum of 5-years experience in positions selling cybersecurity products to customers.
- Willingly experiment with new technologies, techniques, and approaches to understand and communicate the unique value of CrowdStrike's solutions.
- Experience with penetration testing, red team exercises focusing on identity-based attacks is a bonus.
- Understanding Active Directory architecture, authentication, and identity-based attacks is preferred but not mandatory.



A stylized red and white eagle is depicted in flight, angled towards the right. The eagle's wings are spread wide, showing a layered, geometric structure in shades of red and white. Its head is turned forward, revealing a white beak and a red eye. The background is dark, with faint, glowing digital lines and patterns, suggesting a high-tech or cyber environment.

BETTER TECH BIGGER MISSION BOLDER TEAM



CROWDSTRIKE